NKWICHI
LAKE MALAWI
AFRICA'S BEST KEPT SECRET

# 2027 RATE SHEET (US$)

Valid 6th January 2027 to 5 January 2028 inclusive

| ACCOMMODATION | Per Night, incl 16% IVA |
|---|---|
| Full-board accommodation, double occupancy | $295 |
| Full-board accommodation, single occupancy | $195 |
| Full-board accommodation, 3rd person in chalet * | $95 |
| Self-catering accommodation, per chalet (1 or 2 pax) ** | $165 |
| Beach Star Bed (weather permitting), add (1 or 2 pax) | $50 |
| Baobab picnic by boat (up to 4 pax) | $35 |
| Motorboat – sunset drinks or fishing, hourly (up to 4 pax) | $35 |

* Children aged 4 and above, or 3rd adult sharing. Children to 3 years - free
** When there are multiple groups booked at the same time, we may request all bookings to be Full-board.
Rates are quoted in US dollars. Payment is made into our Mozambique Metical (MZN) bank account at a fixed rate of US$1 = MZN 65 for 2027. If the market rate moves materially, we reserve the right to revise this rate for bookings not yet paid in full.

| BOAT TRANSFER COSTS | One-Way, to 4 pax, incl 16% IVA |
|---|---|
| Cobue to Nkwichi (+/- 1 hour) | $100 |
| Likoma Island in Malawi (airport or Pure Likoma) to Nkwichi (+/- 2 hours, via immigration) | $175 |
| Messumba to Nkwichi (+/- 4 hours) | $325 |

**Full-Board Rate** Includes accommodation on full-board basis, with tea / coffee / water through the day. Reasonable laundry, non-motorised activities, government taxes. Excludes other drinks, motorised boat activities, items of a personal nature, gratuities, insurance, flying doctor service, medical evacuation.

**Self-Catering Rate** Includes accommodation on self-catering basis. Nkwichi will cook and serve meals & drinks provided by the guest. Reasonable laundry, non-motorised activities, government taxes. Excludes Food (guests to provide), Drinks (guests to provide, or a limited selection available at the bar), motorised boat activities, items of a personal nature, gratuities, insurance, flying doctor service, medical evacuation.

**Road Transfer:** We can book road transfers with an external company based in Lichinga. They charge $350 per car, one-way, from Lichinga to Cobue, for up to 4 pax. Subject to change without notice, and to be confirmed on request. Alternatively, road transfer from Lichinga to Messumba is $150 per car; this is a shorter road trip and longer boat ride which is recommended during and after the rains when the road is rougher.

**SPECIALS:** No specials apply unless specifically advertised.

## Booking Conditions

Child Policy: Children of all ages are welcome. All children stay at parents' own risk.

Occupancy and timings: Maximum 15 guests unless otherwise agreed. Check-in and check-out are flexible, agreed at enquiry.

Payment: by bank transfer into our Mozambique Metical (MZN) account at US$1 = MZN 65. If you send US$, the bank converts on arrival at its own rate and the guest settles any shortfall. Bar bills and extras: card (we cover card fees) or cash, at end of stay. Cash: US Dollar (dated 2017 or later) or Mozambique Meticais. Malawi Kwacha is accepted only by prior agreement.

Booking Terms: A non-refundable deposit of 20% is required to secure a reservation. The booking is confirmed once the deposit is received and written confirmation is issued; the confirmed rate is then fixed, other than for changes in government taxes or levies. Balance of payment is required 30 days prior to date of arrival; bookings made within 30 days of arrival are payable in full at booking.

Cancellation Terms: Time of booking to 30 days prior to arrival – 20% cancellation fee (the deposit). Cancellations within 30 days of arrival, no-shows and early departures: 100% cancellation fee. Date changes: see clause 8.

**FULL Terms and Conditions:**

1. All bookings taken by the company are subject to these standard terms and conditions.
2. A quotation is an offer to provide travel services, valid for 24 hours unless otherwise stated, and is subject to availability. A booking is confirmed only when the deposit has been received and Nkwichi Lodge has issued written confirmation.
3. Quoted rates are those on the current rate sheet. Once a booking is confirmed (clause 2), the confirmed rate is fixed, except for changes in government taxes or levies, which will be passed on to the client. Third-party services, including road transfers, are subject to change by the supplier without notice and are confirmed on request. Prices quoted before a booking is confirmed cannot be guaranteed. Any increases that apply must be paid by the client on demand.
4. The deposit must be paid to confirm a booking, and it is the client's responsibility to request and read the terms and conditions from both Nkwichi Lodge and other suppliers. No person, organization or employee of Nkwichi Lodge has authority to vary these booking conditions other than in writing by Nkwichi Lodge management; and Nkwichi Lodge reserves the right to decline any booking.
5. A minimum of 20% non-refundable deposit is required to guarantee the reservation. Until this payment has been made, the reservation cannot be guaranteed.
6. The full balance is payable 30 days prior to travel date; bookings made within 30 days of arrival are payable in full at booking. If the full amount is not received in due time, Nkwichi reserves the right to treat the booking as a cancellation.
7. All bank charges associated with electronic fund transfers, including any shortfall arising from currency conversion, will be for the client's account.
8. Any cancellation or change to a booking by a client must be made in writing. Cancellation fees are as set out in the Cancellation Terms: 20% (the deposit) up to 30 days before arrival, and 100% within 30 days of arrival, for a no-show, or for an early departure. A request to change dates is subject to availability. If agreed in writing at least 10 days before arrival, one change of dates will be made at no charge, once only and to dates within the validity period of this rate sheet; later changes are treated as a cancellation and a new booking.
9. Nkwichi Lodge arranges services provided by third parties (for example road transfers) as agent only, and does not guarantee the safety standards or performance of any third-party supplier. Boat and road transfers and activities depend on factors beyond Nkwichi Lodge's control, including weather, lake and road conditions, and force majeure including war, riot, civil strife, industrial dispute, terrorist activity, natural or nuclear disaster, fire, or other external circumstances. Nkwichi Lodge will not be liable for any

compensation to the client if it is forced to cancel, delay or change a booking, transfer or activity for these reasons. If Nkwichi Lodge has to cancel a confirmed booking for these reasons, it will, at the client's choice, refund all monies received for services not provided or offer alternative dates. If the client changes any travel arrangements such as, but not limited to, accommodation, activities, transfers or any portion of the agreed itinerary, Nkwichi Lodge shall not be held liable for any compensation or costs to the client whatsoever.

10. Boat transfer times are estimates and depend on weather, lake conditions and, for transfers via Likoma, immigration formalities. Times may change at short notice and, very occasionally, in the event of delays or factors out of Nkwichi Lodge's control, an unscheduled overnight stay could be required. Nkwichi Lodge will not be held liable for any costs arising from such changes, including additional transport, accommodation, meals and communication costs, which must be settled directly with the third-party providers by the clients. Clients with onward flights or connections should allow ample buffer time.
11. Travel and cancellation insurance, to include cover for activities, is recommended for all clients. All insurance is solely the responsibility of the client. Before a client commences with travel, he or she should arrange his or her own insurance with a reputable insurer, with protection for the full duration of their stay to cover personal injury, medical expenses, repatriation expenses, loss of luggage and expenses associated with the cancellation or curtailment of any booking. Medical evacuation and flying doctor services are not included in our rates and must be covered by the client's insurance.
12. Clients hereby acknowledge, confirm and record that they understand and appreciate the risk inherent in travel including in particular the hazards of boat travel and any associated marine/terrestrial activities. Clients also confirm that they are aware of and appreciate the real dangers and risks associated with travel to Africa, its wilderness areas, arising from the presence of wild and dangerous animals, reptiles, fish and birds and the real risk of suffering bodily harm, injury or death or loss of property which may arise as a result of an encounter with, or the presence of, wild animals, reptiles, fish and birds. The client undertakes all activities and travel at his or her own risk. Such risk could include injury, disease or death. The client agrees and concedes that, to the extent permitted by law, Nkwichi Lodge and its members and employees shall not be responsible for loss or damage to property or injury or illness to the client or loss of life or consequential damages which might occur, except where caused by the gross negligence or wilful misconduct of Nkwichi Lodge.
13. The client hereby acknowledges an awareness of the booking and confirms that he or she is medically fit, in good physical and mental health and is able to travel. Any client with a pre-existing medical condition or illness must declare the true nature of such conditions to Nkwichi Lodge before the

commencement of the booking. Any failure to declare may result in cancellation of his or her booking.

14. It is the client's sole responsibility to ensure that passport, visa, immigration costs (which are not included in our rates) and other required documents are in order. Any resulting consequences of a client's failure to have the required paperwork or vaccinations in order shall be for the account, and the sole responsibility, of the client.
15. All clients confirm that they have read and agree to these terms and conditions, and that they are making a booking at their own risk as described in clause 12. These terms and conditions apply equally to any minor child or children accompanying the client. The client binds their dependents, heirs, executors, administrators and assigns to these terms and conditions and, to the extent permitted by law, holds blameless Nkwichi Lodge, its members, associates, employees, representatives, organizers, helpers and agents from all liability for claims arising from any delay, loss or damage to property or injury, illness or death occurring during a booking, activity or tour with Nkwichi Lodge, except where caused by gross negligence or wilful misconduct.
16. Nkwichi Lodge will only photograph or film guests, or use images of guests, with their permission. Drones may be flown only by Nkwichi Lodge or with its prior consent.
17. Guest details such as passport and medical information are collected only to manage the stay and meet legal requirements, and are shared only as needed to arrange services for the client or as required by law.
18. Nkwichi Lodge may ask any guest whose behaviour endangers or seriously disturbs others, or who damages property, to leave without refund. Guests are responsible for loss or damage they cause.
19. These terms and conditions, and all bookings, are governed by the laws of Mozambique. Any dispute will first be discussed in good faith; failing agreement, the competent courts of Mozambique have jurisdiction.
20. If any part of these terms is found to be invalid or unenforceable, the remaining terms stay in force.
21. Errors and omissions excepted. All rights reserved.